Annual Real Estate Management
Revenues and Expenses

Revenue vs Expenses

FY 07  FY 08  FY 09  FY 10  FY 11  FY 12  FY 13  FY 14  FY 15  FY 16

Revenue
Expenses

Real Estate Management Team
January 25, 2017
Artificial Turf Fund Balance
By Source


CUPF Revenues
Partnership Contributions
Maintenance Savings Contribution
Utility Savings Contribution
Fund Balance Total

Real Estate Management Team
January 25, 2017
Change in Net Assets
Increase/Decrease

FY07 FY08 FY09 FY10 FY11 FY12 FY13 FY14 FY15 FY16

$(600,000) $(400,000) $(200,000) $0 $200,000 $400,000 $600,000
REM Fund Maintains Self-Supporting Balance

Thousands

Operating revenues
Total net assets - ending
Operating expenses

FY06 FY07 FY08 FY09 FY10 FY11 FY12 FY13 FY14 FY15 FY16
Montgomery County Public Schools
Cell Tower Revenue
FY2016

Cell Tower Revenue Growth

- Gross Revenue
- Shared Revenue
- REM Revenue
Montgomery County Public Schools
Joint Occupancy Lease Revenue
FY2007 - FY2016

Joint Occupancy Lease Revenue by Category

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>FY07</th>
<th>FY08</th>
<th>FY09</th>
<th>FY10</th>
<th>FY11</th>
<th>FY12</th>
<th>FY13</th>
<th>FY14</th>
<th>FY15</th>
<th>FY16</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dollars</td>
<td>$1,500,000</td>
<td>$2,000,000</td>
<td>$1,500,000</td>
<td>$1,500,000</td>
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<td>$1,500,000</td>
<td>$1,500,000</td>
<td>$1,500,000</td>
<td>$1,500,000</td>
</tr>
</tbody>
</table>

Legend:
- Green: Land Leases
- Purple: Holding Schools
- Red: Joint Occupants
- Blue: Closed Schools
Shared Cell Tower Revenue Distribution to Schools

Annual Totals

Gross Revenue
Shared Revenue

MCPS
Montgomery County Public Schools

Real Estate Management Team
January 25, 2017
Total Net Assets

FY07 FY08 FY09 FY10 FY11 FY12 FY13 FY14 FY15 FY16

Real Estate Management Team
January 25, 2017